

VIETNAM MARITIME CORPORATION  
MARITIME PROJECT  
MANAGEMENT UNIT

SOCIALIST REPUBLIC OF VIETNAM  
Independence – Liberty – Happiness

No.: 209 /QLDA-DA

Hanoi, May 15, 2023

Regarding the clarification of some contents of the Technical Proposal for Procurement of International consultancy to develop "Development strategy of Vietnam Maritime Corporation - JSC to 2030, vision to 2035: Developing and implementing solutions to realize the vision"

Dear: The Joint Venture Contractor Mckinsey & Company Vietnam, Mckinsey & Company Inc. Hong Kong, Mckinsey & Company Inc. Shang Hai, PT Mckinsey Indonesia (McKinsey Consortium)

Vietnam Maritime Corporation - JSC is organizing an evaluation of the Technical Proposal for Procurement of International consultancy to develop "Development strategy of Vietnam Maritime Corporation - JSC to 2030, vision to 2035: Developing and implementing solutions to realize the vision". In order to have a basis for fully assessing the capacity and experience, the personnel of the Joint Venture Contractor Mckinsey & Company Vietnam, Mckinsey & Company Inc. Hong Kong, Mckinsey & Company Inc. Shang Hai, PT Mckinsey Indonesia (McKinsey Consortium), the VIMC Marine Project Management Unit (the Procuring Entity) requests the Contractor of Bain & Company Consulting Vietnam LLC to clarify some of the following contents:

*Provide full documents proving the contractor's capacity and experience as required in No.2, Section.III - Evaluation criteria, including contracts/certifications of the Project Owner to prove (in English and Vietnamese);*

*Provide specific contract/project information of key personnel who propose to participate in the Project (in English and Vietnamese).*

Dossiers and documents for clarification should be sent to the Procuring Entity before 16:00 on May 19, 2023 at the address:

VIMC Maritime Project Management Unit – 16th Floor, OceanPark Building, No. 01 Dao Duy Anh, Phuong Mai Ward, Dong Da District, City. Hanoi Vietnam.

After the above time, if the Procuring Entity does not receive additional documents or clarifications, the Bidder's bid will be evaluated according to regulations.

Best regards./.

**Recipients:**

- As above;
- VIMC (for reporting);
- Expert Group (for reporting);
- Director (for reporting);
- Save Literature, K.04



**Nguyen Hoang Khoi**